

GLORY

Leverage Cash Automation technology

Give your full attention to the guest experience you deliver



CASHINFINITY
GLORY Retail Solution

EXPERIENCES MATTER IN ALL INDUSTRIES, BUT ESPECIALLY IN THE HOSPITALITY INDUSTRY

Anyone in the Hospitality world knows the guest experience is everything. The days when clean sheets and a well-stocked minibar were enough to ensure a satisfied customer are long gone. Every hospitality brand is facing the same key challenge, namely how to deliver experiences that will meet and exceed expectations of guests – and upsell on those experiences and hence deliver greater revenue.

Hotels are no longer a place just offering a well maintained room or comfortable bed. Hotels have moved from being purely transactional to experiential hubs and social space for work. It's more and more common to go to a hotel for a drink or to enjoy a meal cooked by a chef.

Hoteliers work hard on their premises design so that guests feel its a home away from home. They also expanded guest convenience with technology that enables the automation of simple tasks to make the guests lifes easier.

The unwanted transformation

It's undeniable that the hospitality industry was the hardest-hit by the global COVID-19 pandemic. Hotels closed and restaurants worked as ghost-kitchens to provide take-outs. And just when things were starting to pick up again, a new wave hit and we entered into more lockdowns.

There is simply no way around it: COVID-19 will continue to shape the future of the hospitality sector. But below the big, dark cloud of the pandemic, there are new opportunities.

KEEP THE SAME LEVEL OF SERVICE WITH REDUCED STAFF

More than adapting their premises to that new context or taking measures to enable physical distancing, the main challenge for Hotels is to ensure the same level of service to guests but with reduced employees.

It is therefore essential to reduce complex and time-consuming tasks such as cash handling as much as possible. By leveraging cash automation technology for payment processing, hotels can give their full attention to their guests and focus on the customer experience.



UNLOCKING THE POWER OF AUTOMATION

More than in other businesses, Hotel cash management processes are impacted by a 24/7 operating model with multiple shift changes. Hotels have also to manage shared till processes and/or multiple cash float which create multiple balance and reconciliation steps. So how do we overcome these challenges?

The CASHINFINITY™ solution automates many of the key activities linked to cash handling, improving employee productivity, speeding the transit of cash, reducing shrinkage and releasing time for guest focus. CASHINFINITY transforms the efficiency, security and speed of the cash chain through automation at key points along the path from point of sale to bank.

Deliver contactless cash payments in a ‘new normal’ world

Traditionally, cash payments at the point of sale involve close physical proximity and physical contact. But there is another way.

Glory’s CASHINFINITY point of sale cash recycling solutions remove the need for your staff to touch cash and maintain social distancing at the point of payment.

Easily integrated with your existing POS, Glory’s recycling solutions are designed to automate cash payments directly from the customer – including counting and authentication. They also accurately dispense change without the need for guests and employees to be physically close to each other.

Your staff never need to touch banknotes or coins again, which also reduces the risk of loss due to cash shrinkage.



MAKING TIME TO FOCUS ON PROFIT-GENERATING ACTIONS

CASHINFINITY Back Office solutions reduce the burden and risk of your back office cash processes. Automated processing of cash accelerates start and end-of-day processes, as well as shift changes; reduces the risk of cash shrinkage, enhances the productivity of your staff and enables provisional credit (where available).

A highly configurable, modular system, CASHINFINITY brings benefits at the point of sale, in the back office or, as a complete “closed loop” solution, which can ultimately eliminate manual cash handling in the hotel premise altogether.

The result? Fewer staff members in the back office, less time required for shift change. More focus on the all-important guest experience.

THE RIGHT FRONT OFFICE SOLUTION FOR ALL TYPES OF HOTELS



Whatever the volume of cash flowing through your hotel, Glory has a point of sale recycling solution to: **minimise the risk of Covid-transmission at the point of payment; reduce counting errors; accelerate cash transactions; and enhance guest service.**

CI-5 – Specifically designed for smaller hotel environments, the CI-5 enables automated cash payments at point-of-sale positions – suitable for F&B with low volume of cash.

CI-10 – The CI-10 compact cash recycling solution is stylishly designed for easy integration into cash desks – suitable for F&B with medium/high volume of cash, reception desk or souvenir shop.

CI-50 – The high banknote storage capacity and a certified safe of the CI-50 offer greater security for higher volume locations – suitable for reception desk or conference centres.

CI-15 – The CI-Hybrid 15 is a flexible solution for installing a cash recycling device away from the main counter and provides a self-service payment station.

Easy integration with your existing Oracle Symphony POS software

Thanks to the integration through our accredited Oracle partner, benefit from a ready-to-use interface with all Glory's Front Office solutions. With no additional costs, the cash recycling devices are interfaced to your POS & CRM/ERP.



ORACLE | Partner



THE RIGHT BACK OFFICE SOLUTION FOR ALL TYPES OF HOTELS

CASHINFINITY Back Office solutions reduce the complexity and risk of your back office cash processes. Automated processing of cash accelerates start and end-of-day processes, as well as shift changes; reduces the risk of cash shrinkage, enhances the productivity of your staff and enables provisional credit (where available). Glory's Back Office range can fit the needs of the hotelier, whether that be volumes of cash or available surface area.



CI-50 – Combining with the CI-10C, the CI-50 accelerates back office cash transactions in low volume cash locations.

CI-50B & CI-100C – CI-50B working alongside the CI-100C, accelerates back office cash processes in medium to high volume cash locations.

CI-100 – The high banknote storage capacity of the CI-100 offer fast and secure cash processing in back office.

Our Back Office devices are connected with CI-SERVER, centralised cash management and monitoring software, which allows you to have a real-time view on sales and cash flow, as well as a consolidated 'end-of-day' across all devices.



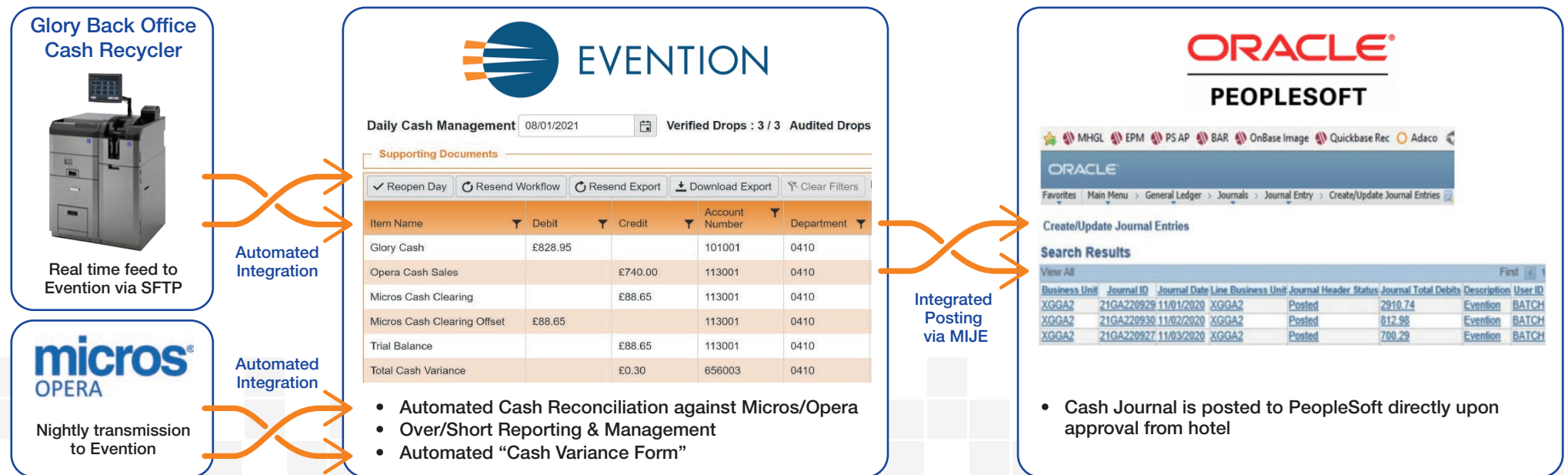
AUTOMATE YOUR END-OF-DAY RECONCILIATION

The reconciliation at the end of the day can be very laborious and time-consuming for Hotels, especially considering the multiple 24/7 operating point of sales across the premise, the different staff shifts and the manifold POS software.

Combined with Evention platform, leading edge software company focused on automating Hospitality back office processes, Glory provides Hotels with a complete and fully integrated solution.

By integrating data reports from the Back Office Glory device* as well as data from the POS software, Hoteliers benefit from an immediate cash and non-cash deposits monitoring and reconciliation into one tool. This automated cash journal and POS reconciliation helps Hotels to simplify and accelerate their accounting processes.

*Integration available with all Glory's Back Office solutions



Self-Banking via
Cash Recycler

SecureDrop Automated
Reconciliation

Over/Short Workflow

Integration to G/L

GLORY'S SOLUTIONS HELP MANY OF THE LARGEST HOTEL CHAINS ACROSS THE GLOBE

The ongoing value of cash automation solutions goes beyond the immediate need of supporting physical distancing for Covid-19, whatever volume of cash flows through your hotel:

“At the Marriott International we are constantly on improving the experience of our guests. By implementing the CASHINFINITY solutions, we have been able to release more than 22 hours staff time per week from back office tasks, as well as reducing our CIT costs.”

Joanna Chugh, VP Finance Operations Europe,
Marriott International



TRUST THE EXPERTS

GLORY

Glory is a global leader in cash automation solutions. Providing solutions to many of the world's leading brands across the grocery, fuel, convenience, hospitality and entertainment segments, we have a proven track record to help you navigate the new world of retailing.



www.glory-global.com



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Contact your local sales representative

Related devices



CI-5

Specifically designed for smaller retail environments, CI-5 securely automates banknote and coin payments at the point-of-sale.



CI-10

Compact cash recycling solution, enabling automated cash handling at point-of-sale positions.



CI-50 FOR FRONT OFFICE

The addition of the coin unit (CI-10C) integrates coin handling into a single solution, for handling both notes and coins.



CI-HYBRID 15

A slim and flexible solution for installing a cash recycling device at the point-of-sale.



CI-50 FOR BACK OFFICE

Combining the CI-10C, the CI-50 accelerates back office cash processes in low volume cash locations.



CI-50B & CI-100C

CI-50B working alongside the CI-100C, accelerates back office cash processing in medium to high volume cash locations.



CI-100

Fast secure cash processing and storage in the back office.



CI-SERVER

Centralised management of cash throughout a store in the front and back office.

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