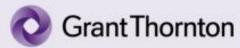
Special VAT and PAYE Webinar August 2023





Topical Tax issues for Irish Hotels Federation



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INTRODUCTION

- Background to VAT increase
- Managing the implementation of the planned increase in the tourism VAT rate
- Indirect Tax Issues VAT Rules and Implications
- Enhanced Revenue Reporting Requirements on travel, subsistence, small benefits and remote working allowances
- Q&A



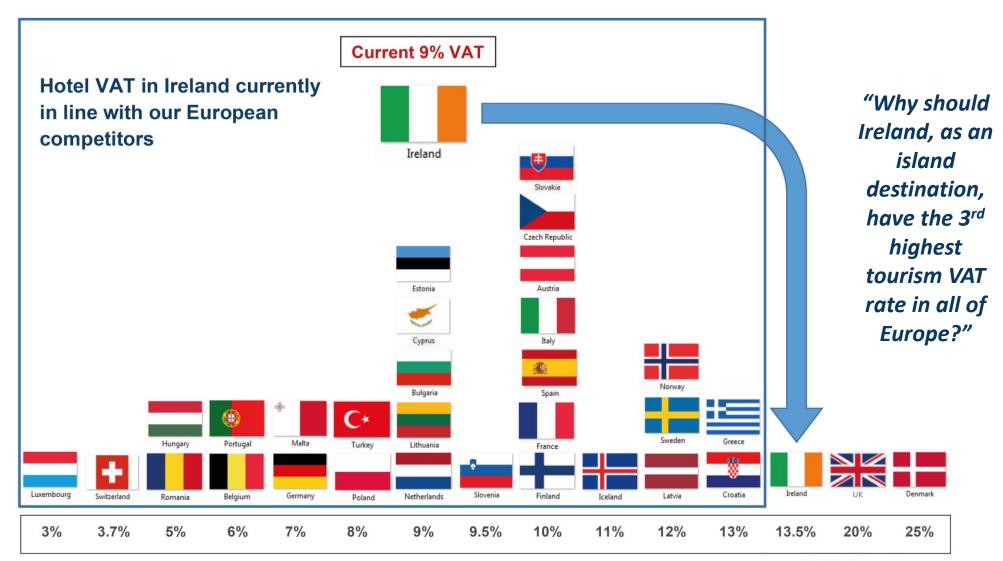
Background to VAT increase



- 9% VAT introduced on 1 July 2011
- 13.5% 1 January 2019
- 9% 1 November 2020 31 August 2022
- Extended to 1 March 2023 (May 2022)
- Extended to 1 September 2023 (Feb 2023)
- Return to the 13.5% VAT rate for the hospitality sector from 1st September 2023
- In the last 12 years and 2 months we will have had 9% VAT for 10 years and 4 months.



Tourism VAT in EUROPE



Source: HOTREC, EU Commission

Managing the implementation of the planned VAT increase

- Each business should assess the implications for its own:
 - Performance
 - > KPIs
 - Innovation
 - Costs
 - > Viability
 - Sensitivity Analysis
 - Financial structure warehouse debt
 - Cash Flows

- Service Quality
- Product Quality
- Target Markets
- Growth
- Forecasts
- Sales Activity
- Operations and

processes

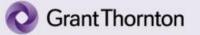


VAT Increase 2023

- Opportunity for Engagement
- Look after your customer with clear communications
 - It's a Government Tax!
 - > This is not additional revenue for your hotel
 - Don't let VAT come between you and your customer



VAT Rules and Implications Upcoming Changes to Revenue Reporting Requirements



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